

## **Discontinued Items Announcement**

As a manufacturer, it is our goal to offer quality products with competitive prices while considering new products and features for the marketplace. We strive to evaluate the needs of our customers and the way our products fulfill their goals. It is our aim to produce products as efficiently as possible, pursuing sales that have demand for those products.

In the 2000's, we saw a shift in the demand for our Zimmerman Cattle Control Equipment that caused us to discontinue most of the products in 2012. Since then, we have been manufacturing a small number of specific Zimmerman Cattle Control products. We did this to meet the needs of our customers that were not prepared for our departure from the cattle control market. As that customer group has shifted, we have now reached a decision to move forward with efforts to sell the remainder of the Zimmerman Cattle Control products to another entity better situated to effectively sell them in their respective markets.

The products for which we are currently pursuing a buyer(s) are as follows:

Zimmerman Cattle Control Products:

- LS96 Milking Stalls
- AHG2011 Automatic Head Gates
- HVC12 Hoof/Vet Chute
- ECC12 Cattle Chute
- AHG2050 Headgate Nosebar Kit

It is our desire to see these items manufactured, sold and supported by a company well positioned in the corresponding markets to give them the opportunity and attention their features and reputation deserve. We will no longer manufacture these products and will sell existing inventory up until a buyer is found or until current inventory is exhausted. It is our goal to develop other products that will enhance our existing Zimmerman line-up, meet other customer needs and have greater potential for increased sales.